



# Milestones

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## 2013

- Acquired 27.5% stake in Cosumar S.A., the sole sugar supplier in Morocco. The company is also the third largest sugar producer in Africa, with ownership of one of the largest refineries in the world
- Extension of 2011 partnership with Tereos, to include corn and potatoes, and the formation of new Joint Venture in a corn starch facility in Tieling (Liaoning Province), northern China
- Acquisition of 35% equity interest in Estate Management Services (Private) Limited ("EMSPL") by Pyramid Wilmar Plantations (Private) Limited (an indirect 87.5% owned subsidiary of Wilmar). EMSPL's principal activities are managing and superintending estates and plantation property in Sri Lanka



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## 2012

- Issued S\$250,000,000 of 3.50% 5-year Notes and S\$100,000,000 of 4.10% 7-year Notes
- Formed strategic partnership with Archer Daniels Midland Company (ADM) in tropical oils refining in Europe, global fertiliser purchasing and distribution, and global ocean freight operations. Launched Olenex CV, headquartered in Rolle, Switzerland to handle the sales and marketing of refined vegetable oils and fats to European Area and Switzerland
- Establishment of Dongguan Yihai Kerry Syral Starch Technology Co., Ltd, a 51-49 joint venture between Yihai Kerry Investments Co., Ltd, an indirect wholly-owned subsidiary of Wilmar, and Syral China Investment, a wholly-owned subsidiary of Tereos Internacional, part of the French cooperative agro-industrial group Tereos. The principal activities of DYKSS will be the development, promotion, marketing, manufacturing and sale in China and export from China of wheat starch & derivatives (including sweeteners) and wheat gluten
- Established a 50:50 joint venture company, Yihai Kerry Kellogg Foods (Shanghai) Company Ltd, with Kellogg Company for the manufacture, sale and distribution of breakfast cereals and savoury snacks in China
- Formed a 50:50 Joint Venture with Clariant Ltd for production and sales of amines and selected amines derivatives
- Acquired approximately 30,000 hectares of land in Nigeria for expansion

	of oil palm plantations
2011	<ul style="list-style-type: none"> <li>Further expanded into the sugar business through the acquisition of PT Duta Sugar International in Indonesia and Proserpine Mill in Australia</li> <li>Expanded its African footprint to Ghana through the acquisition of Benso Oil Palm Plantations Limited, a company listed on Ghana Stock Exchange</li> <li>Established South African subsidiary, Wilmar Continental Edible Oils and Fats (Pty) Limited ("Wilmar Continental"). Wilmar Continental is an indirect 54.61% owned subsidiary of Wilmar held through Wilmar Resources Pte Ltd and Equatorial Trading Limited. The principal activities of Wilmar Continental include oilseed crushing, refining and bottling of edible oils and distribution to manufacturers, wholesale and the retail markets.</li> </ul>
2010	<ul style="list-style-type: none"> <li>Expanded into the sugar business through the acquisition of Sucrogen Limited (now known as Wilmar Sugar Australia Limited), the largest raw sugar producer and refiner in Australia, and PT Jawamanis Rafinasi, a leading sugar refinery in Indonesia</li> <li>Acquired Natural Oleochemicals, a leading oleochemicals producer with significant market share in Europe and Asia and a growing presence in USA</li> <li>Formation of Joint Venture with Elevance Renewable Sciences, to construct a world sale biorefinery to produce green olefins, multifunctional esters and acids, and premium mixture of oleochemicals and advanced biofuels</li> <li>Acquisition of business of Windsor &amp; Brook Trading Pte Ltd, a Singapore sugar trading company, by Wilmar's wholly owned subsidiary, Wilmar Trading Pte Ltd</li> <li>Joint Venture between Wilmar and PZ Cussons to establish a palm oil refinery and food ingredients business in Nigeria</li> </ul>
2009	<ul style="list-style-type: none"> <li>Establishment of Adani Wilmar Pte. Ltd., a 50:50 joint venture between Wilmar and Adani Global Pte Ltd</li> <li>Establishment of Wilmar Consultancy Services Pte. Ltd., a joint venture company held by Wilmar, Karry Management Services Pte. Ltd. and Uniland Investment (Singapore) Pte Ltd</li> </ul>
2008	<ul style="list-style-type: none"> <li>Formed a joint venture with Nizhny Novgorod Fats &amp; Oils Group and Delta Exports Pte Ltd to spearhead expansion in Russia and the CIS countries</li> </ul>
2007	<ul style="list-style-type: none"> <li>Completed the merger with Kuok Group's palm plantation, edible oils, grains and related businesses in a deal worth US\$2.7 billion, as well as a restructuring exercise to acquire the edible oils, oilseeds, grains and related businesses of Wilmar Holdings Pte Ltd (WHPL), including interests held by Archer Daniels Midland Asia Pacific (ADM) and its subsidiaries in these businesses, for US\$1.6 billion</li> <li>Formed a joint venture (JV) with Olam International Ltd and SIFCA Group, one of Africa's largest agro-industrial groups with significant interests across palm oil, cotton seed oil, natural rubber and sugar sectors in Africa. The JV was aimed at developing a regional leadership position in palm oil, natural rubber, sugar and potentially in other agricultural plantation crops in Africa</li> </ul>

	<ul style="list-style-type: none"> <li>• Successfully launched the inaugural US\$600 million convertible bonds issue due 2012</li> <li>• Entry into the Philippines with the setting-up of two coconut oil mills and refineries in Roxas, Zamboanga del Norte and Gingoog, Misamis Oriental</li> </ul>
2006	<ul style="list-style-type: none"> <li>• Renamed Wilmar International Limited on 14 July 2006 upon completion of the reverse takeover of Ezyhealth Asia Pacific Ltd</li> <li>• Re-listed on the Singapore Exchange on 8 August 2006 after a successful equity placement exercise at S\$0.80 per share, which raised approximately US\$180 million</li> <li>• Concluded a major capacity expansion drive through the completion of: <ul style="list-style-type: none"> <li>◦ three refineries with an aggregate daily capacity of 4,500 MT</li> <li>◦ three fractionation plants with an aggregate daily capacity of 4,500 MT</li> <li>◦ four palm kernel crushing plants with an aggregate daily capacity of 800 MT</li> <li>◦ four palm oil milling plants with an aggregate hourly capacity of 200 MT</li> <li>◦ one compound fertiliser manufacturing plant with a daily capacity of 1,000 MT</li> <li>◦ one refinery (daily capacity of 2,500 MT) and one fractionation plant (daily capacity of 2,000 MT) in East Malaysia, in a joint-venture with TSH Resources Bhd</li> </ul> </li> <li>• Expanded oil palm plantation acreage through: <ul style="list-style-type: none"> <li>◦ Acquisition of five plantation companies with a combined land bank of 85,000 hectares in Kalimantan, Indonesia</li> <li>◦ Acquisition of 25,000 hectares land bank by two existing subsidiaries</li> <li>◦ Acquisition of a plantation company with a land bank of 30,000 hectares in Jambi, Sumatra, of which 12,700 hectares are planted</li> </ul> </li> </ul>
2005	<ul style="list-style-type: none"> <li>• Acquired a controlling interest in Jakarta Stock Exchange listed PT Cahaya Kalbar Tbk, a producer of specialty oils and fats for the chocolate, cocoa confectionery industry, bakery and cakes ingredient industry, and beverage and food industry</li> </ul>
2004	<ul style="list-style-type: none"> <li>• First oleochemicals plant commenced operation in Shanghai.</li> </ul>
2002	<ul style="list-style-type: none"> <li>• Established first compound fertiliser manufacturing plant with a production capacity of 120,000 tonnes per year</li> </ul>
2000	<ul style="list-style-type: none"> <li>• Began developing and marketing own brand of Sania edible oil consumer pack in Indonesia to create brand awareness</li> <li>• Acquired three copra crushing plants in Sulawesi with an aggregate daily capacity of 900 MT</li> </ul>
1998	<ul style="list-style-type: none"> <li>• Expanded into the production of higher value-added downstream products through the establishment of the first specialty fats plant with a capacity of 100 MT per day</li> </ul>

1996	<ul style="list-style-type: none"> <li>Expanded refinery operations into Malaysia with the acquisition of one palm oil refinery plant and one fractionation plant in Butterworth, Malaysia. Both plants were upgraded from a daily capacity of 500 MT to 1,000 MT upon commissioning</li> </ul>
1995	<ul style="list-style-type: none"> <li>Established first palm oil milling plant with a capacity of approximately 40 MT per hour</li> <li>Purchased first liquid bulk vessel with cargo capacity of 6,500 dwt to provide logistics and transportation support to business operations</li> </ul>
1991	<ul style="list-style-type: none"> <li>Commenced operations as a palm oil trading company</li> <li>Acquired a land bank of approximately 7,100 hectares in Western Sumatra, Indonesia. Started engaging in the merchandising of palm oil in Indonesia</li> <li>Established first oil palm plantation in Western Sumatra from the land bank</li> <li>Acquired two crushing plants in Northern Sumatra and Riau, each with a capacity of approximately 50 MT per day</li> <li>Acquired a refinery in South Sumatra with a capacity of approximately 100 MT per day</li> <li>Started construction of a 700 MT capacity refinery in Riau</li> </ul>