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GATEWAY TO INDIA

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Maharashtra State : Mumbai Finance Gateway to India

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2. [2. Maharashtra MARCH 2013 GATEWAY TO INDIA Contents](#) Maharashtra - An Introduction Infrastructure Status Business Opportunities Doing Business in Maharashtra State Acts & Policies For updated information, please visit www.ibef.org 2
3. [3. Maharashtra MARCH 2013 GATEWAY TO INDIA Maharashtra Factfile](#) → India's main stock exchanges & capital market and commodity exchanges are located in Mumbai. → The most commonly spoken language of the state is Marathi. Konkani, Hindi and English are the other prominent languages. Parameters Maharashtra Capital Mumbai Geographical area (sq km) 307,713 Administrative districts (No) 35 Population density (persons per sq km)* 365 Total population (million)* 112.3 Male population (million)* → Maharashtra is situated in the Western region of the country. The state shares its border with Gujarat, Madhya Pradesh, Chhattisgarh, Andhra Pradesh, Karnataka, Goa and the Union Territory of Dadra and Nagar Haveli. On its West is the Arabian Sea. 58.3 Female population (million)* 54.0 Sex ratio (females per 1,000 males)* 925 Literacy rate (%)* 82.9 Sources: National Portal of India - www.india.gov.in, → Pune, Nagpur, Thane, Nasik, Solapur, Kolhapur, Sangli, Aurangabad, Amravati and Ratnagiri are some of the major cities of Maharashtra. For updated information, please visit www.ibef.org *Provisional Data - Census 2011 MAHARASHTRA - AN INTRODUCTION 3
4. [4. Maharashtra MARCH 2013 GATEWAY TO INDIA Maharashtra in Figures ... \(1/2\)](#) Parameter Maharashtra All-States Source GSDP as a percentage of all states' GSDP 15.1 100 CMIE, 2010-11, current prices Average GSDP growth rate (%)* 16.7 15.9 CMIE, 2004-05 to 2010-11, current prices 2,092.4 1,324.3 CMIE, 2010-11, current prices 28,310.8

- 211,766.2 Central Electricity Authority, as of January 2013 Wireless subscribers (No) 98,587,348 ^ 864,720,186 Telecom Regulatory Authority of India, as of December 2012 Broadband subscribers (No) 2,355,047 ^ 13,350,938 Ministry of Communications & Information Technology, as of December 2011 National Highway length (km) 4,257 76,818 Ministry of Road Transport & Highways, as of June 2012 Major and minor ports (No) 2 + 53 12 + 187 Indian Ports Association 8 133 Airport Authority of India Economy Per capita GSDP (US\$) Physical Infrastructure Installed power capacity (MW) Airports (No) *Calculated in Indian Rupee Terms ^Including Goa For updated information, please visit www.ibef.org MAHARASHTRA - AN INTRODUCTION 4
5. [5.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Maharashtra in Figures ... (2/2) Parameter Maharashtra All-States Source Literacy rate (%) 82.9 74.0 Provisional Data - Census 2011 Birth rate (per 1,000 population) 16.7 21.8 SRS Bulletin (www.censusindia.gov.in), 2012 61.2* 187.9 Department of Industrial Policy & Promotion, April 2000 to December 2012 1,177.5 11,318.3 CMIE (2011-12) PPP projects (No) 88 881 www.pppindiadatabase.com SEZs (No) 64 386 Notified as of January 2013, www.sezindia.nic.in Social Indicators Investment FDI Equity Inflows (US\$ billion) Outstanding Investments (US\$ billion) Industrial Infrastructure *Combined FDI inflows for Maharashtra, Dadra & Nagar Haveli and Daman & Diu PPP: Public-Private Partnership, SEZ: Special Economic Zone, SRS: Sample Registration System For updated information, please visit www.ibef.org MAHARASHTRA - AN INTRODUCTION 5
 6. [6.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Advantage Maharashtra ... (1/2) The Trade and Commerce Hub of India Mumbai in Maharashtra is known as the Trade and Commerce Capital of India. The city is also the financial centre of the country. Maharashtra has emerged as a key hub for IT and ITeS, electronics, and the captive business outsourcing industries. Policy and Fiscal Incentives Maharashtra Government is in process of finalising a New Industrial Policy to promote industries in the state. It also has sector-specific policies for IT and ITeS, biotechnology and tourism. Abundant Labour Pool Maharashtra has a literacy rate of 82.9 per cent. The state has a large base of skilled and industrial labour, making it an ideal destination for knowledge-based and manufacturing sectors. For updated information, please visit www.ibef.org MAHARASHTRA - AN INTRODUCTION 6
 7. [7.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Advantage Maharashtra ... (2/2) Facilitating Infrastructure The state has a well-developed social, physical and industrial infrastructure. It has good road, rail, port and air connectivity. Apart from three international and five domestic airports, the state has two major and 53 minor ports. It also has a well developed power supply grid. High Infrastructural Growth Maharashtra witnessed significant growth in the infrastructure sector in the last decade. There has been a considerable increase in the number of industrial clusters, and public private partnership projects in the infrastructure domain. For updated information, please visit www.ibef.org MAHARASHTRA - AN INTRODUCTION 7
 8. [8.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Economic Snapshot - GSDP → At current prices, the Gross State Domestic Product (GSDP) of Maharashtra was US\$ 260.4 billion in 201 12. Maharashtra's GSDP 2011-12 260.4 2010-11 → The Compound Annual Growth Rate (CAGR) of GSDP from 2004-05 to 201 1-12 was about 15.9 per cent. 234.4 2009-10 183.0 2008-09 → Maharashtra ranks first amongst all the Indian states in terms of GSDP. 164.2 2007-08 170.1 2006-07 129.0 2005-06 CAGR 15.9% 109.9 2004-05 92.4 0 50 100 150 200 250 300 US\$ billion Source: CMIE For updated information, please visit www.ibef.org MAHARASHTRA - AN INTRODUCTION 8
 9. [9.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Economic Snapshot - NSDP → The Net State Domestic Product (NSDP) Maharashtra was US\$ 240.0 billion in 201 1-12. Maharashtra's NSDP of 2011-12 → → The CAGR of NSDP from 2004-05 to 201 1-12 was about 16.5 per cent. 2010-11 Maharashtra ranks first amongst all the Indian states in terms of NSDP. 240.0 2008-09 215.5 2009-10 166.1 147.6 2007-08 154.0 2006-07 CAGR 16.5% 116.3 2005-06 98.7 2004-05 82.3 0 50 100 150 200 250 300 US\$ billion Source: CMIE For updated information, please visit www.ibef.org MAHARASHTRA - AN INTRODUCTION 9
 10. [10.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Economic Snapshot - Per Capita GSDP → 2,293.0 2,400 The per capita GSDP has increased at a CAGR of 14.2 per cent between 2004-05 and 201 1-12. 2,092.4 CAGR 14.2% 2,000 1,585.7 1,507.9 1,656.8 1,600 US\$ → Per Capita GSDP The state's per capita GSDP in 201 1-12 was US\$ 2,293.0. 1,200 1,055.3 1,220.7 901.2 800 400 0 Source: CMIE For updated information, please visit www.ibef.org MAHARASHTRA - AN INTRODUCTION 10
 11. [11.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Economic Snapshot - Per Capita NSDP → 2,400 The per capita NSDP has increased at a CAGR of 14.8 per cent between 2004-05 and 201 1-12. 2,113.3 1,924.2 CAGR 14.8% 2,000 1,435.3 1,600 US\$ → Per Capita NSDP The state's per capita NSDP in 201 1-12 was US\$ 2,1 13.3. 1,200 802.6 947.7 1,355.5 1,503.9 1,100.5 800 400 0 Source: CMIE For updated information, please visit www.ibef.org MAHARASHTRA - AN INTRODUCTION 11
 12. [12.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Economic Snapshot - Percentage Distribution of GSDP → In 201 1-12, the tertiary sector contributed 57.3 per cent to the state's GSDP at current prices. It was followed by the secondary sector at 30.3 per cent. → At a CAGR of 18.1 per cent, the primary sector has been the fastest growing among the three sectors from 2004-05 to 201 1-12. → The secondary sector grew at a CAGR of 17.8 per cent between 2004-05 and 201 1-12. It was driven by manufacturing, construction and electricity, gas & water supply. → The tertiary sector grew at a CAGR of 16.3 per cent between 2004-05 and 201 1-12. The growth has been driven by trade, hotels, real estate, finance, insurance, transport, communications and other services. For updated information, please visit www.ibef.org Percentage Distribution of GSDP 100 90 80 70 60 50 40 30 20 10 0 CAGR 59.6 57.3 16.3% 28.8 30.3 17.8% 11.6 12.4 18.1% 2004-05 2011-12 Primary Sector Secondary Sector Tertiary Sector Source: CMIE MAHARASHTRA - AN INTRODUCTION 12
 13. [13.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Economic Snapshot - Agricultural Production Crop → In 201 1-12, total production of pulses and oilseeds in the state was 2.2 million tonnes and 4.5 million tonnes, respectively. Annual Production in 2011-12 ('000 tonnes) 7,200 ^ 4,905* Soya bean 4,316* Banana 4,303* 3,452* In 201 1-12, total food grain production in the state was about 12.3 million tonnes. Rice 2,806 Wheat 1,313 In 2010-1 total fruits production in the state was 1, around 9.5 million tonnes. Bajra (Millet) 1,123* Total Food grains 12,316 Total Oilseeds 4,544 Total Pulses → Cotton Jowar (Sorghum) → 81,859 Onion → Sugarcane 2,215 Sugarcane, cotton, onion, soya bean, banana, jowar (sorghum) and rice are some of the key agricultural products of Maharashtra. Sources: Economic Survey of Maharashtra, 2011-12, Indian Horticulture Database - 2011, National Horticulture Board, Reserve Bank of India ^In '000 bales, 170 kg/bale *In 2010-11 (Provisional) For updated information, please visit www.ibef.org MAHARASHTRA - AN INTRODUCTION 13
 14. [14.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Economic Snapshot - FDI Inflows & Investments → → According to the Department of Industrial Policy & Promotion (DIPP), FDI inflows from April 2000 to December 2012 amounted to US\$ 61.2 billion*. Break up of Outstanding Investments by Sector (2011-12) 2.2% Services 11.1% In 201 1-12, outstanding investments in the state were around US\$ 1.17 trillion. Of the total outstanding investments, the services sector accounted for around 34.9 per cent followed by electricity sector (31.7 per cent) and real estate

- Generation Co Limited (MAHAGENCO) Maharashtra State Electricity Transmission Co Limited (MAHATRANSCO) Maharashtra State Electricity Distribution Co Limited (MAHAVITARAN) For updated information, please visit www.ibef.org Responsibility Generation Transmission Distribution INFRASTRUCTURE STATUS 22
23. **23.** Maharashtra MARCH 2013 GATEWAY TO INDIA Physical Infrastructure - Telecom Telecom Infrastructure (December 2012) Wireless Subscribers ^ → → According to Telecom Regulatory Authority of India (TR AI), there were 98.5 million ^ wireless subscribers and 5.5 million ^ wire-line subscribers in Maharashtra, as of December 2012. As of December 2012, the teledensity of Maharashtra was 88.75 per cent ^ . → As of January 2013, the state had 12,61 post offices. 1 → The state has the largest broadband subscriber base in the country. 98,587,348 Wireline Subscribers ^ 5,522,174 Broadband Subscribers ^ 2,355,047* Post Offices 12,611** Teledensity (per cent) ^ 88.75 Sources: Telecom Regulatory Authority of India, India Post, Ministry of Communications and Information Technology, ^Including Goa *As of December 2011 **As of January 2013 Some of the Major Telecom Operators in Maharashtra Bharat Sanchar Nigam Limited (BSNL) Mahanagar Telephone Nigam Limited (MTNL) Bharti Airtel Idea Cellular Vodafone Essar Reliance Communications Tata Teleservices Aircel Limited Source: Telecom Regulatory Authority of India For updated information, please visit www.ibef.org INFRASTRUCTURE STATUS 23
24. **24.** Maharashtra MARCH 2013 GATEWAY TO INDIA Development Projects: Urban Infrastructure → As per the Census 201 out of the total households in the state, 67.9 per cent households had tapwater as drinking 1, water facility. → Mumbai has a maximum average water supply of 200 Litres Per Capita per Day (LPCD). The actual water supply in different areas of Mumbai ranges from 90 lpcd to 350 LPCD. → Under the Jawaharlal Nehru National Urban Renewal Mission (JNNURM), 80 projects costing US\$ 2,601.2 million have been sanctioned for Greater Mumbai, Nagpur, Nanded, Nashik and Pune. → As of March 2012, a total of US\$ 2,247.7 million was released for the projects under JNNURM. → Some of the key areas of development are roads and flyovers, water supply, solid-waste management, drainage/storm water, sewerage and mass rapid transport system. → As of July 2012, a total of 21 JNNURM projects were completed in the state. These projects were located in Greater Mumbai, Pune, Nanded, Nashik and Nagpur; related to roads and flyover, water supply, solid waste management, development of heritage areas, drainage/storm water drains and urban transport. These projects were approved during the period 2006 to 2010. Sources: Department of Environment, Government of Maharashtra, JNNURM, Ministry of Urban Development For updated information, please visit www.ibef.org INFRASTRUCTURE STATUS 24
25. **25.** Maharashtra MARCH 2013 GATEWAY TO INDIA Development Projects: Key Public Private Partnership Projects Project Name Sector PPP Type Project Cost (US\$ million) Stage Modernisation of Mumbai International Airport Airports LDOT 1,209.8 Construction Development of an All-Weather and Multipurpose Port at Rewas Ports BOT 901.7 Construction Mumbai Trans Harbour-Link Roads BOT-Toll 1,147.2 Under Bidding Rewas Green Field Port Ports BOT-Toll 745.5 Under Bidding Surat-Dahisar Roads BOT-Toll 527.3 Construction Mumbai-Pune Expressway Roads BOT-Toll 340.0 In Operation Mumbai Container and Cargo Berth Project Ports BOT-Toll 297.4 Under Bidding Pune Sholapur Package-I Roads BOT-Toll 231.5 Construction JNPT Third Container Terminal, Gateway Terminals India Private Limited (GTIPL) Ports BOT-Toll 273.3 In Operation Source: www.pppindiadatabase.com BOT: Build-Operate-Transfer, LDOT: Lease-Develop-Operate-Transfer For updated information, please visit www.ibef.org INFRASTRUCTURE STATUS 25
26. **26.** Maharashtra MARCH 2013 GATEWAY TO INDIA Development Projects: SEZs ... (1/3) Some of the Operational SEZs in Maharashtra Name/Developer SEEPZ, MIDC Location Primary Industry Andheri East, Mumbai Electronics, Gems and Jewellery Powai IT/ITeS Infosys Technologies Ltd Mulshi, Pune IT/ITeS Serum Bio-Pharma Park Pune Pharmaceutical and Biotechnology Haveli, Pune IT/ITeS Wipro Hindawadi, Pune IT/ITeS DLF Akruti Hinjewadi, Pune IT/ITeS Maharashtra Airport Development Corporation Mihan, Nagpur Multi-Product Dynasty Developers Pune IT/ITeS The Manjari Stud Farm Pune IT/ITeS MIDC Pune IT/ITeS Syntel International Pune IT/ITeS Mangarpatta Township Development and Construction Co Pune Electronics Hardware and Software Aurangabad Engineering & Electronics Serene Properties Private Limited Thane IT/ITeS Wardha Power Company Pvt Ltd Chandrapur Power Sector Hiranandani Business Park EON Kharadi MIDC Source: www.sezindia.nic.in For updated information, please visit www.ibef.org INFRASTRUCTURE STATUS 26
27. **27.** Maharashtra MARCH 2013 GATEWAY TO INDIA Development Projects: SEZs ... (2/3) Some of the SEZ with Formal Approvals Name/Developer MIDC Location Primary Industry Amravati Multi Product Mihan, Nagpur Multi Product Nashik Multi Product Khed, Pune Multi Product Raigad Multi Product Shendre, Aurangabad Pharmaceutical MIDC Butibori, Nagpur Textile MIDC Hinjawadi, Pune IT/ITeS Gorai-Manori-Uttan Region, Mumbai Multi Services Village Ulwe, Navi Mumbai Multi Services Waluj, Aurangabad Automobile and Automobile Components Sunstream City Private Limited (Zeus Infrastructure Pvt Ltd) Thane IT/ITES Sinima Meadows Limited Raigad Multi-Services Maharashtra Airport Dev. Corporation Indiabulls Industrial Infrastructure Limited Khed Economic Infrastructure Limited Marathon Pachin Infrastructure Wockhardt Infrastructure Development Limited Essel Infraprojects Ltd Navi Mumbai SEZ Pvt Ltd M/s. Bajaj Auto Limited Source: www.sezindia.nic.in For updated information, please visit www.ibef.org INFRASTRUCTURE STATUS 27
28. **28.** Maharashtra MARCH 2013 GATEWAY TO INDIA Development Projects: SEZs ... (3/3) Some of the SEZ with Valid In-Principal Approvals Name/Developer Location Primary Industry Supreme Petrochem Ltd Taluk Roha, Raigad Plastic Processing Gitanjali Gems Limited Nanded Gems and Jewellery Rewas, District Raigarh Multi Product Aurangabad Gems and Jewellery Jafza Pvt. Ltd. Raigad Free Trade and Warehousing Zones (FTWZ) Maharashtra Airport Development Company Limited Nagpur Power Igatpuri, District Nashik Multi Services ISPAT Industries Limited Raigad Multi-Product Gitanjali Gems Limited Nagpur Multi-Product Jaigad, District. Ratnagiri, Port based Engineering Navi Mumbai Electronic Hardware and Software Nashik Multi Services Rewas Ports Limited Gitanjali Gems Limited Maharaja Multitrade Pvt Ltd M/s. Chowgule Port & Infrastructure Pvt. Ltd. M/s. Videocon Industries Limited Gitanjali Gems Limited Source: www.sezindia.nic.in For updated information, please visit www.ibef.org INFRASTRUCTURE STATUS 28
29. **29.** Maharashtra MARCH 2013 GATEWAY TO INDIA Social Infrastructure - Education → → → → Maharashtra's education infrastructure consists of 41 universities, 3,277 higher education institutions, 76,625 primary schools and 21,600 secondary and higher secondary schools. The state has 901 engineering colleges (Diploma, Graduate and Post-Graduate) with an annual enrolment of 622,045 students. In addition, there are 766 Industrial Training Institutes (ITIs) and 61 architecture colleges with an annual enrolment of around 157,523 and 5,871 students, respectively. The state is home to some of the reputed national R&D institutes, viz., the Centre for Development of Advanced Computing (C-DAC), the Bhabha Atomic Research Centre, the National Environmental Engineering Research Institute, the National Chemical Laboratories and the Tata Institute of Fundamental Research. One of the well-known, Indian Institutes of Technology (IIT) is located in Mumbai. For updated information, please visit www.ibef.org → Pune is an important education hub of India. Education Infrastructure (2011-12) Primary Schools

76,625 Secondary and Higher Secondary Schools 21,600 Engineering Colleges (Diploma, Graduate and Post-Graduate) 901 Industrial Training Institutes (ITIs) 766 Architecture Colleges 61 Arts, Science, Commerce & Law Colleges Universities 2,387 41 Sources: Economic Survey of Maharashtra, 2011-12, University Grants Commission Literacy Rate in Maharashtra Overall 82.9 % Male 89.8 % Female 75.5 % Source: Census 2011 (Provision Data) INFRASTRUCTURE STATUS 29

30. [30.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Social Infrastructure - Health Health Infrastructure (As of October 2011) → 23 Sub District Hospitals 83 Community Health Centres 458 Rural Hospitals /Cottage Hospitals 386 Primary Health Centres → 498 District Hospitals → State level Hospitals 1,809 As of 2010, the number of beds in various public and government-aided health institutions in the state were 1 15,704; the state had 102 beds per 100,000 of population. Sub Centres 10,580 As of October 201 the state had 498 State level 1, Hospitals, 23 District Hospitals, 83 Sub District Hospitals, 458 Community Health Centres, 1,809 Primary Health Centres and 10,580 Sub Centres. Population Served per Government Hospital The state has a three-tier public health infrastructure, comprising Hospitals, Primary Health Centres and Health Units, Community Health Centres and SubCentres. Source: Economic Survey of Maharashtra 2011-12 Health Indicators of Maharashtra (2011) 82,264* Birth Rate (per thousand persons) 16.7 Death Rate (per thousand persons) 6.3 Infant Mortality Rate (per thousand live births) 25 Life Expectancy at Birth (years) Male (2002-06) 66.0 Female (2002-06) 68.4 Sources: Ministry of Health and Family Welfare, Government of India, Sample Registration System (SRS) Bulletin 2012 (www.censusindia.gov.in) *As of January 2012 For updated information, please visit www.ibef.org INFRASTRUCTURE STATUS 30
31. [31.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Cultural Infrastructure → Cricket is the prominent sport in Maharashtra. The other popular sports are hockey and tennis. → The state has a number of sports stadiums located in Mumbai, Pune and Nagpur. The most well-known ones are the Wankhede Stadium and the Brabourne Stadium in Mumbai, the Nehru Stadium in Pune and the Vidarbha Cricket Association (VCA) Stadium in Nagpur. → The state has a number of entertainment centres and multiplexes. The most famous entertainment centres include Essel World in Thane. The state is also home to almost all the major multiplex chains in the country including PVR Cinemas, Big Cinemas and Fun Cinemas. → The state has a number of religious places, including the Siddhi Vinayaka temple (Mumbai), Shirdi, Nashik, Sach Khand Shri Huzur Gurdwara (Nanded). → The Gateway of India, Ajanta and Ellora caves, Daulatabad fort and Khandala are the main tourist destinations in the state. Source: Maharashtra Tourism, Government of Maharashtra For updated information, please visit www.ibef.org INFRASTRUCTURE STATUS 31
32. [32.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Contents Maharashtra - An Introduction Infrastructure Status Business Opportunities Doing Business in Maharashtra State Acts & Policies For updated information, please visit www.ibef.org 32
33. [33.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Key Industries → The resources, policy incentives, infrastructure and climate support investments in the state. → Maharashtra Industrial Development Corporation (MIDC) is primarily responsible for the development of industrial infrastructure in the state. → Maharashtra Agro Industries Development Corporation (MAIDC), founded in 1965, is responsible for development of agro-based units in the state. → The Government of Maharashtra is promoting the development of several Special Economic Zones (SEZs) across Maharashtra for sectors such as IT/ITeS, pharmaceuticals, biotechnology, textile, automotive & auto-components, gems & jewellery and food processing. → Maharashtra has attracted highest number of industrial investment proposals among Indian states (17,207 proposals between August 1991 and October 2011). The state's share in proposed investment and employment in the country is 9.4 and 19.6 per cent, respectively. For updated information, please visit www.ibef.org → The Maharashtra Small Scale Industries Development Corporation Ltd. (MSSIDC), was established in 1962 to give a new orientation and strength to the development of small scale industries in the state. The main objective of MSSIDC is to aid, counsel, assist, finance, protect and promote the interests of small industries. Key Industries in Maharashtra Pharmaceuticals Biotechnology IT and ITeS Electronics Engineering Auto and Auto Components Petrochemicals, Oil and Gas Food & Agro Processing Gems and Jewellery Industry Banking, Financial Services and Insurance (BFSI) • Textile • • • • • BUSINESS OPPORTUNITIES 33
34. [34.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Key Industries - Pharmaceuticals and Biotechnology ... (1/2) → Maharashtra accounts for approximately 18.0 per cent of the country's output of pharmaceuticals by value. → As of November 2011 the state had a total of 631, registered biotech units, out of which 47 were MSME and 16 were large scale units. → Major pharmaceutical units such as Pfizer, Johnson and Johnson, GlaxoSmithKline, Abbott, Sun Pharmaceutical Industries etc have their presence in the state. → Some of the Key Players • • • • GlaxoSmithkline Pharmaceuticals Limited Cipla Limited Wockhardt Limited Lupin Limited Maharashtra is the base for top Bio-agri companies such as Monsanto, Mahyco, and Ajeet seeds. → The Maharashtra Government has set up an International Biotech Park, at Hinjewadi, 10 km from Pune city. This is the first public-private biotechnology park initiative in the state. Major opportunities have emerged in the pharmaceutical sector, primarily, in the areas of contract research, contract manufacturing and clinical trials. → → The state has got a well-developed laboratory, and research and development infrastructure, and a strong resource pool. MSME: Micro, Small and Medium Enterprises For updated information, please visit www.ibef.org BUSINESS OPPORTUNITIES 34
35. [35.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Key Industries - Pharmaceuticals and Biotechnology ... (2/2) → The company produces medicines that treat major disease areas such as asthma, virus control, infections, mental health, diabetes and digestive conditions. The company is also a leader in the important areas of vaccines and is developing new treatments for cancer. The company is headquartered at Mumbai, with manufacturing facilities in Nashik and Thane. → Cipla is one of the Indian majors in the pharmaceuticals sector with revenues of US\$ 1.5 billion in 2011-12. It is also one of the oldest players in the sector. → The company has manufacturing units at Vikhroli (Mumbai) and Patalganga. → Wockhardt, headquartered in Mumbai, is a major player in integrated healthcare segment. Its market presence covers formulations, biopharmaceuticals, nutrition products, vaccines and Active Pharmaceutical Ingredients (API). In 2011-12, the company earned revenues of US\$ 962.45 million. → It has set up a global-scale biopharmaceuticals manufacturing park, the Wockhardt Biotech Park, in Aurangabad. This state-of-the-art complex comprises six dedicated, manufacturing facilities and is designed according to USFDA and EMEA standards. → Lupin is one of the significant players and primarily derives its revenue from formulations. Total revenues of the company in 2011-12 was about US\$ 1.45 billion. → Cipla Ltd → → GlaxoSmithkline Pharmaceuticals Ltd GlaxoSmithkline Pharmaceuticals is one of the oldest players in the Indian pharmaceuticals industry, established in 1924. In 2011, the company earned revenues of US\$ 498.9 million. The company has its manufacturing plants at Tarapur and Aurangabad. Wockhardt Ltd Lupin Ltd USFDA: US Food and Drug Administration, EMEA: Europe, the Middle East and Africa For updated information, please visit www.ibef.org BUSINESS OPPORTUNITIES 35

36. [36.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Key Industries - IT & ITeS and Electronics ... (1/2) → Maharashtra IT sector is one of the top notch sector in the state with maximum thrust, development and investment. → In 2010-11 Maharashtra accounted for around 23.2 per cent, of the software exports (made by registered units through STPI) of the country. → Accenture IBM Capgemini Infosys Technologies Limited Maharashtra has 37 public IT parks established by MIDC and CIDCO. A total of 451 private IT parks have been approved in the state, out of which 107 are functional. → •••• The Government of Maharashtra is focusing on providing IT-related infrastructure, fiscal incentives to IT units and an institutional framework for the IT sector. → Some of the Key Players The prime IT/ITeS cluster are Greater Mumbai, Pune, Thane, and Nashik. MIDC: Maharashtra Industrial Development Corporation CIDCO: City and Industrial Development Corporation STPI: Software Technology Parks of India For updated information, please visit www.ibef.org BUSINESS OPPORTUNITIES 36
37. [37.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Key Industries - IT & ITeS and Electronics ... (2/2) → IBM is one of the biggest IT solutions and product firm having presence across the globe. It has significant presence in India with centres in Pune. → Capgemini is a global IT major headquartered in Paris, France and operates in more than 40 countries. The company provides solutions across all verticals in industry. It has software centres in Mumbai, Navi Mumbai. → Infosys is a well-known IT giant with development centres across India. In 2011-12, it earned revenues of US\$ 6.99 billion. → Infosys Technologies Ltd It has major operating centres in Mumbai and Pune. → Capgemini Accenture is a global management consulting, technology services and outsourcing company, with around 259,000 people serving clients in more than 120 countries. The company has several development centres across India. → IBM → Accenture The company has a development centre at Wakad, Pune and one of its BPO centre here. For updated information, please visit www.ibef.org BUSINESS OPPORTUNITIES 37
38. [38.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Key Industries - Engineering ... (1/2) → Engineering major Bharat Heavy Electricals Ltd (BHEL) plans to set up a new manufacturing facility in Maharashtra for which it would invest US\$ 33.17 million. Maharashtra occupies an important place in both the production and export of engineering goods from the country. → The engineering industry in the state is highly diversified and produces a large range of machineparts, from industrial machinery to industrial castings and forgings. → •••• Larsen & Toubro Limited Greaves cotton Limited Siemens Group ABB The industry, which was initially concentrated in the Mumbai-Pune belt, has spread all over the state with the major production centres in Nagpur, Aurangabad, Nashik and Kolhapur. → Some of the Key Players The major engineering items of production and export in Maharashtra are textile mill machinery, machinery for sugar, cement and chemical plants, food processing machinery, construction machinery, tractors, electric power machinery, transmission line towers, automobiles and ship building. For updated information, please visit www.ibef.org BUSINESS OPPORTUNITIES 38
39. [39.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Key Industries - Engineering ... (2/2) It is one of the oldest running companies, headquartered in Mumbai. The company has manufacturing facilities at Mumbai and Ahmednagar. → Greaves Cotton is one of the oldest and well diversified engineering companies in India. Its core products include diesel/petrol engines, pumpsets and construction equipment and gensets. → It has manufacturing facilities at Chakan, Chinchwad, Chikalhana, Shendra and Waluj in the state. → Siemens Group, is a leading inventor, innovator and implementer of leading-edge technology enabled solutions operating in the core business segments of industry, energy and healthcare. → The company is based in Navi Mumbai. → ABB is one of the leading engineering companies in the world. The ABB group operates in around 100 countries and employs about 130,000 people. → It offers an extensive array of products and services within power and automation technologies. ABB operations in India include 12 manufacturing facilities with over 10,355 employees. → Siemens Group Larsen & Toubro Limited (L&T) is a diversified Indian conglomerate with interests in engineering and construction. Revenues of the company in 2011-12 was US\$ 13.5 billion. → Greaves Cotton Ltd → Larsen & Toubro Ltd (L&T) The company has a manufacturing facility in Mumbai. ABB For updated information, please visit www.ibef.org BUSINESS OPPORTUNITIES 39
40. [40.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Key Industries - Petrochemicals, Oil and Gas, Energy ... (1/2) → Maharashtra has a strong presence petrochemicals, and oil and gas sectors. in the → The petrochemical industry has had significant growth in the state after the installation of India's offshore oil wells near Mumbai, in 1976. → • ONGC • Hindustan Petroleum Corporation Limited (HPCL) • Bharat Petroleum Corporation Limited (BPCL) • Reliance Industries Limited Mumbai, Nagothane, Rabale & Patalganga are major petrochemical hubs, while Thane, Mumbai, Pune & Wardha are chemical hubs. → Some of the Key Players The state contributes 27.4 per cent to the country's chemicals, petrochemicals, oil and gas output and around 15.0 per cent of the total production of basic petrochemical products in India. For updated information, please visit www.ibef.org BUSINESS OPPORTUNITIES 40
41. [41.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Key Industries - Petrochemicals, Oil and Gas, Energy ... (2/2) → Hindustan Petroleum Corporation Limited (HPCL) is one of the navratna Public Sector Units (PSUs). It is a major refining and oil retailing company in India. HPCL's revenue for 2011-12 was US\$ 40.82 billion. It has an oil refining unit at Mumbai (West Coast). → Bharat Petroleum Corporation Limited (BPCL) is engaged in the marketing and distribution, refining, trading and exploration of petroleum. Revenues of the company for 2011-12 was US\$ 44.21 billion. → BPCL has a refinery at Mumbai. → Reliance Industries Limited, with revenues of US\$ 66.8 billion is the biggest private sector firm in India and features in "Fortune 500" companies list. → The company has diversified interests in energy, retail, textiles, petrochemicals, infotel and special economic zones. → Reliance Industries Ltd It has a production facility at Uran and the corporate office is located at Mumbai. → Bharat Petroleum Corp Ltd Oil and Natural Gas Corporation ranks as the foremost oil and gas, Exploration and Production (E&P) company in the world. It is one of the top five position companies in India. The company's revenues for 2011-12 was US\$ 31.32 billion. → Hindustan Petroleum Corp Ltd → Oil and Natural Gas Corp It has manufacturing facilities at Nagothane, Nagpur and Pathalganga in Maharashtra. For updated information, please visit www.ibef.org BUSINESS OPPORTUNITIES 41
42. [42.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Key Industries - Auto and Auto Components ... (1/2) → Maharashtra accounts for approximately 38.0 per cent of the country's output of automobile by value. → The major automobile centres in the state include Pune, Nashik, Aurangabad and Nagpur. → Nashik is home to one of India's largest multi-utility vehicle manufacturer, Mahindra & Mahindra Limited. → Bajaj Auto Limited Tata Motors Limited Force Motors Limited Mahindra & Mahindra Limited Pune is home to large players like Bajaj Auto Limited, Daimler Chrysler Limited, Tata Motors, etc. → •••• Pune is the largest auto hub of India with over 4,000 manufacturing units only in Pimpri- Chinchwad region. → Some of the Key Players Audi India has started production of the Audi Q7 luxury SUV in India at its Aurangabad plant in Maharashtra. For updated information, please visit www.ibef.org BUSINESS OPPORTUNITIES 42
43. [43.](#) Maharashtra MARCH 2013 GATEWAY TO INDIA Key Industries - Auto and Auto Components ... (2/2) → Bajaj Auto

is a major Indian automobile manufacturer. The company is world's fourth-largest two and three-wheeler manufacturer with revenues of US\$ 4.1 billion in 2011-12. The company manufactures and exports scooters, motorcycles and auto rickshaws. → It is based in Pune with a regional office at Akurdi and manufacturing plants in Chakan (Pune, manufactures motorcycles), and Waluj (near Aurangabad, manufactures motorcycles and three-wheelers). → Tata Motors Limited is a multinational corporation headquartered in Mumbai, India. It acquired British automotive brands Jaguar and Land Rover in 2008. → The company is world's fourth-largest truck and bus manufacturer. Total revenues of the company in 2011-12 was US\$ 32.5 billion. → The company has auto manufacturing and assembly unit at Pune. The Pune unit is spread over two geographical regions-Pimpri (800 acres) and Chinchwad (130 acres). → Formerly known as Bajaj Tempo, Force Motors, is a part of Firodia Enterprise that manufactures Multi Utility Vehicles (MUV), Tractors, Sports Utility Vehicles (SUV), Light Commercial Vehicles (LCV). → Matador was a popular LCV manufactured by Force Motors. The company has a manufacturing unit in Pune. → Mahindra and Mahindra is one of the major auto manufacturers of India. → Bajaj Auto Ltd The company's products include Tractors, SUVs, LCVs. The company has manufacturing facilities at Mumbai, Pune, Nagpur and Nashik. Tata Motors Ltd Force Motors Ltd Mahindra and Mahindra Ltd For updated information, please visit www.ibef.org BUSINESS OPPORTUNITIES 43

44. [44. Maharashtra MARCH 2013 GATEWAY TO INDIA Contents Maharashtra - An Introduction Infrastructure Status Business Opportunities Doing Business in Maharashtra State Acts & Policies](#) For updated information, please visit www.ibef.org 44
45. [45. Maharashtra MARCH 2013 GATEWAY TO INDIA Single-Window Clearance Mechanism](#) → The Government of Maharashtra provides single-window clearance to all units to reduce the average time required for establishment of such units and issue various clearances required for setting up of industries at a single point. The government has taken following steps for setting up committees at various levels: → District-level committee under the chairmanship of the District Collector for proposals from SSI units. → State-level committee under the chairmanship of Development Commissioner (Industries) for MSI/LSI units. → Mega projects committee under the chairmanship of Secretary (Industries) for mega projects and FDI proposals. → A Common Application Form (CAF) to be evolved for every applicant seeking to set up an industry and/or expansion unit and development of information system/software to process such applications online. → Representatives of the concerned departments from whom the clearances are required to be the members of or invitees on the district, state and mega projects committees. The final decision will be given as far as possible within 30 days of receipt of fully filled CAFs. For updated information, please visit www.ibef.org DOING BUSINESS IN MAHARASHTRA 45
46. [46. Maharashtra MARCH 2013 GATEWAY TO INDIA Key Investment Promotion Offices ... \(1/3\) Agency Directorate of Industries Description](#) The work of the Directorate of Industries, Maharashtra state, is mainly confined to the development and progress of large-scale, small-scale and cottage industries in the state. The Department of Industries was reorganised and the Directorate of Industries was formed in August 1960. Control of cottage industries was transferred to the Directorate of Industries with effect from 1st December, 1960. It also assists in the formulation and implementation of various policies and promotional schemes. For updated information, please visit www.ibef.org Contact Information Development Commissioner of Industries Government of Maharashtra Directorate of Industries New Administrative Building, 2nd Floor, Opposite Mantralaya, Mumbai Maharashtra-400 032 Phone: 91-22-22028616 didci@maharashtra.gov.in DOING BUSINESS IN MAHARASHTRA 46
47. [47. Maharashtra MARCH 2013 GATEWAY TO INDIA Key Investment Promotion Offices ... \(2/3\) Agency Maharashtra Agro Industries Development Corporation Limited \(MAIDC\) Description](#) The objective of the company is to make available to the farmers of Maharashtra standard quality Fertilizers, Pesticides, Agro Engineering Implements & Animal feed to the extent required & at the time of requirement & at competitive rates. Maharashtra Agro Industries Development Corporation Limited (MAIDC) has also been designated as state nodal agency by Ministry of Food Processing Industries, Govt. of India. In its role as state nodal agency it scrutinises & forwards various proposals of entrepreneurs under different schemes of assistance from Govt. of India. It also helps entrepreneurs in preparing projects, selecting the area, etc. For updated information, please visit www.ibef.org Contact Information Rajan House 2nd Floor Prabhadevi Mumbai-400 025 Phone: 91-22-24300823 Email: md@maidcmumbai.com Website: www.maidcmumbai.com DOING BUSINESS IN MAHARASHTRA 47
48. [48. Maharashtra MARCH 2013 GATEWAY TO INDIA Key Investment Promotion Offices ... \(3/3\) Agency Description Contact Information 1.](#) The objectives of MIDC are as follows: Maharashtra Industrial Development Corporation (MIDC) a) To achieve balanced industrial development of Maharashtra with an emphasis on developing parts and underdeveloped parts of the state b) Infrastructural development of each and every district of Maharashtra c) Facilitate entrepreneurs in setting up industries at various locations Udyog Sarathi Mahakali Caves Road, Andheri (E) Mumbai-400 093 Phone: 91-22-26870052/54/73 Fax: 91-22-26871587 Email: feedback@midcindia.org Website: www.midcindia.org MIDC is an agent of the State Government for carrying out activities of acquisition and disposal of land, provision of infrastructure facilities and providing other services to industrial centres. For updated information, please visit www.ibef.org DOING BUSINESS IN MAHARASHTRA 48
49. [49. Maharashtra MARCH 2013 GATEWAY TO INDIA Key Approvals Required Approvals and Clearances Required Respective Departments Prior to Setting Up the Unit Registration Allotment of Land/Shed Development Authority Permission for Land Use Industrial Development Authorities No-Objection Certificate under the Water Act, 1974 and the Air Act, 1981 Pollution Control Board Approval for Construction Activity and Building Plan Development Authority No-Objection Certificate Fire Department Provisional Trade Tax Registrations Registration under Central Sales Tax Act, 1956 Central and State Excise Departments Before Commencement of Production No-Objection Certificate under the Water Act, 1974 and the Air Act, 1981 Pollution Control Board No-Objection Certificate Fire Department Permanent Trade Tax Registration under Central Sales Tax Act, 1956 Registration under Central Sales Tax Act, 1956 Central and State Excise Departments After Commencement of Production/Activity Registration](#) For updated information, please visit www.ibef.org Industries Department DOING BUSINESS IN MAHARASHTRA 49
50. [50. Maharashtra MARCH 2013 GATEWAY TO INDIA Cost of Doing Business in Maharashtra Cost Parameter Cost Estimate Commercial: US\\$ 0.3 to US\\$ 1,456.5 Land \(per sq m\) Industrial: US\\$ 0.2 to US\\$ 728.3 Source Maharashtra Industrial Development Corporation \(MIDC\) Commercial: US 9 cents to US 16.6 cents Power \(per kWh\) Agricultural: US 3.2 cents to US 4.4 cents Maharashtra State Electricity Distribution Co Ltd \(MAHAVITARAN\) Industrial: US 8.1 cents to US 12.3 cents Skilled: US\\$ 2.7 to US\\$ 5.7 Labour \(per day\) Semi-skilled: US\\$ 2.1 to US\\$ 5.3 Ministry of Labour and Employment, Government of India Unskilled: US\\$ 2.0 to US\\$ 5.0](#) For updated information, please visit www.ibef.org DOING BUSINESS IN MAHARASHTRA 50
51. [51. Maharashtra MARCH 2013 GATEWAY TO INDIA Contents Maharashtra - An Introduction Infrastructure Status Business Opportunities Doing Business in Maharashtra State Acts & Policies](#) For updated information,

please visit www.ibef.org 51

52. [52. Maharashtra MARCH 2013 GATEWAY TO INDIA State Acts & Policies ... \(1/2\) Industrial Policy of Maharashtra, 2013 Objectives](#) • • To retain Maharashtra's leadership position in industrial investment within the country. To create more employment opportunities. Read more [Textile Policy of Maharashtra, 2011-2017 Objective](#) • To lay special emphasis on raising processing units at various levels from cotton to manufacturing textiles for the assured long term development on priority basis in the cotton producing sector; expansion of the textile industry and growth of employment in the state. Read more [Maharashtra IT/ITES Policy 2009 Objectives](#) • • To promote investments in the field of IT across the state, particularly in Nagpur, Nashik, Aurangabad and in districts with low human development index (HDI) to exploit potential of these locations and generate employment. To promote development of special fields of application of IT such as animation, visual effects, gaming and comics. Read more For updated information, please visit www.ibef.org STATE ACTS & POLICIES 52
53. [53. Maharashtra MARCH 2013 GATEWAY TO INDIA State Acts & Policies ... \(2/2\) Tourism Policy 2006 Objective](#) • To promote tourism and develop hospitality infrastructure with private sector participation in the state. Read more [Maharashtra Biotechnology Policy 2001 Objective](#) • To develop the biotechnology industry in the state and to lead the industry to a growth path so that it can become globally competitive. Read more [Grapes Processing Industry Policy 2001 Objective](#) • The main objectives of the policy is to develop the Grape Processing Industry in the state, thereby, getting high product prices to farmers and to create better employment in the state. Read more For updated information, please visit www.ibef.org STATE ACTS & POLICIES 53
54. [54. Maharashtra MARCH 2013 GATEWAY TO INDIA Annexure Exchange Rates Year INR equivalent of one US\\$ 2004-05 44.95 2005-06 44.28 2006-07 45.28 2007-08 40.24 2008-09 45.91 2009-10 47.41 2010-11 45.57 2011-12 47.94](#) Average for the year For updated information, please visit www.ibef.org ANNEXURE 54
55. [55. Maharashtra MARCH 2013 GATEWAY TO INDIA Disclaimer India Brand Equity Foundation \("IBEF"\) engaged GenX Info Technologies Pvt Ltd \("GenX"\) to prepare this presentation and the same has been prepared by GenX in consultation with IBEF. presentation to ensure that the information is accurate to the best of GenX's and IBEF's knowledge and belief, the content is not to be construed in any manner whatsoever as a substitute for professional advice. All rights reserved. All copyright in this presentation and related works is solely and exclusively owned by IBEF. The same may not be reproduced, wholly or in part in any material form \(including photocopying or storing it in any medium by electronic means and whether or not transiently or incidentally to some other use of this presentation\), modified or in any manner communicated to any third party except with the written approval of IBEF. GenX and IBEF neither recommend nor endorse any specific products or services that may have been mentioned in this presentation and nor do they assume any liability or responsibility for the outcome of decisions taken as a result of any reliance placed on this presentation. This presentation is for information purposes only. While due care has been taken during the compilation of this For updated information, please visit www.ibef.org Neither GenX nor IBEF shall be liable for any direct or indirect damages that may arise due to any act or omission on the part of the user due to any reliance placed or guidance taken from any portion of this presentation. DISCLAIMER 55](#)

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