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## OUR BUSINESS

From farm to fork

Our Platforms

### Regional footprint

Europe & Black Sea

North America

South & West Latin America

North Latin America

Asia

### ■ Middle East & Africa

Biosev

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## MIDDLE EAST & AFRICA

Our first office in Africa opened in Cape Town, South Africa, in 1924. We established our dedicated Middle East & Africa base in 2008, with the opening of a regional management and support office in Dubai. Adding to our existing strengths in the region, the acquisition in 2011 of SCPA-SIVEX International - the leading fertilizer, crop protection and chemicals input products distributor in West & Central Africa - has made us one of the key agri-business players in Africa.

**REGIONAL HIGHLIGHTS** We operate a network of 22 offices through our 4 main hubs in Dubai, Mombasa, Johannesburg and Accra.

12 platforms now operate in the Middle East & Africa.

LDC owns a 50% share in NWK's sunflower seed crushing plant in Lichtenburg, South Africa. The plant is located in the country's largest sunflower production area.

We have a network of 33 logistic facilities and 9 processing assets in the Region.

Louis Dreyfus Commodities has presence in countries that represent 75% of the region's population.

## WHERE WE OPERATE

Angola, Burkina Faso, Cameroon, Egypt, Ethiopia, Ghana, Ivory Coast, Kenya, Madagascar, Mali, Nigeria, Pakistan, Rwanda, Senegal, South Africa, Tanzania, U.A.E, Uganda, Zambia

## OUR PLATFORMS IN THE REGION

Oilseeds | Grains | Rice | Cotton  
 Juice | Coffee | Sugar | Metals  
 Fertilizers & Inputs | Feed

## ABOUT MIDDLE EAST & AFRICA

Middle East & Africa holds significant potential for our Group, particularly for supply within Africa itself. There, demand for food is growing much faster than domestic production due to population increases, changes in eating habits and limited productivity gains.

These changes open up a large array of opportunities for an international Group

with an established presence in the region that understands local challenges and is willing to invest in infrastructure that will allow growth to materialize.

## OUR STRENGTHS IN THIS REGION

Our success in the region can be attributed to leveraging our commodity positions and applying a three-part model of using strong local expertise, a solid regional structure and compliance with Group best practice.

We have consolidated historical entities (in South Africa, Egypt, Kenya) and expanded geographically (East Africa, Dubai, West and Central Africa), while setting up a management and support team at the Dubai hub.

This strategy is expected to drive growth and commodity diversification by supporting local teams in seizing growth and investment opportunities.

Proximity to customers allows us to offer a true multi-commodity and multi-origin offer with a relationship based on trust and expertise. It means we can monitor and manage risks and understand the evolution of the market and the emerging opportunities.

Our growth strategy includes building a network of offices, local partners and a diversified portfolio of assets. We are extending our storage capacity for vegetable oil amid growing demand in Africa, plus boosting our presence in metals and agricultural distribution. We are also investing in oil crushing and farming, and we are setting up new lines of business in Pakistan, Zambia and Nigeria.

Our aim is to continue being a key player in transforming the region from a large food importer to an industrial player that cultivates its underutilized arable lands, feeds its populations and boosts its export earnings.

Louis Dreyfus Commodities is a global merchandizer of commodities and processor of agricultural goods, operating a significant network of assets around the world. Today we help to feed and clothe some 500 million people, originating, processing and transporting approximately 80 million tons of commodities annually.

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### Related websites

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