

BUSINESS TITLE CHILWELO FEEDLOT

Description of Business Chilwelo Feedlot proposes a business that will focus on:

1. providing overnight or short term hosting facilities for cattle and sheep reared by small scale farmers awaiting sale through auctions or wholesale buyers; and
2. rearing its own livestock for disposal. The livestock will include cattle, sheep and goats.

It is anticipated that this business will generate revenue of about N\$2,5 million annually.

The promoter has already secured communal land where the feedlot can be constructed.

The entity is seeking investment to construct and operate the feedlot for livestock in the Caprivi Region. The business is also willing to discuss with investors that have technical expertise to successfully set up the feedlot business in partnership.

Thematic / Functional Area

1. Agri-business; and
2. Agri – Logistics.

Duration from start date to date of operations commencement 1 year which entails construction of the infrastructure.

Planned Start Date As soon as the investment has been secured.

Geographical Location/s and climatic conditions Katima Mulilo, Caprivi Region, north east Namibia. The Caprivi belongs to the tropical climate zone and receives high rainfalls during the rainy season (December to March).

Business Objectives

1. Employment creation
2. Provide small scale farmers with a vehicle to dispose of their livestock profitably;
3. Maximise profit; and
4. Empower previously disadvantaged farmers in the area.

Business Requirements/Activities

1. Construct feedlot;
2. Procurement of own livestock;
3. Negotiate supplier and distribution agreements; and
4. Market the business to farmers in the region.

Key Outputs

1. Well maintained livestock that can obtain a premium price on the market; and
2. Organised marketing activity for surrounding small scale farmers.

Business Documentation Business plan is in progress.

Status

Market Local – surrounding small and commercial farmers and the nearest abattoirs.
Regional – Zambia and Angola.

Perspectives

Namibia is currently experiencing underutilization of its abattoirs due to low numbers of cattle being availed to the abattoirs for slaughter. In addition, there are no established feedlots in the Northern part of Namibia. Therefore a feedlot of this nature will assist in addressing this anomaly.

The business will also have very low operational costs as a lot of the livestock feed will be produced from the crops cultivated by the communal farmers.

Therefore, once established the business has very good prospects of being viable.

Potential Funding Agents

1. Private equity;

1. Technical partner;

1. Venture capital; and

1. Financial institutions

Total Estimated Cost

N\$11,000,000

The capital investment required is to develop the infrastructure and assist in working capital financing.

Existing Level of Funding

None

Additional Funding Required

N\$11,000,000.00

Implementation Agents Contact Person

Chilwelo Feedlot and Investor/s

Mrs. Martha Iwauze Nzwile

Chilwelo Feedlot Business

Promoter

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