

BUSINESS TITLE	LL BIOFUELS NAMIBIA (PTY) LTD – CROP CULTIVATION
Description of Business	<p>LL Biofuels Namibia is a Namibian based company with farming operations in Katima Mulilo. The farm has 400 ha and is being leased from the Town Council since 2008 for 20 years. The farm has been conducting trials on 50 ha where various crops such as maize, cabbage, potatoes, groundnuts, sweet potatoes and lettuce have been tested. Results have shown that the business is highly viable and as such has prompted the establishment to consider expanding its operations. The targeted 350 ha has already been debushed.</p> <p>The business is currently financed to an amount of N\$30 million and has been generating annual revenue of N\$3 million. The company currently has over 100 employees.</p> <p>At present the business is expanding its distribution channels by signing produce delivery agreements with reputable wholesale outlets.</p> <p>The business is seeking funding and/or technical expertise to assist with the expansion of the business from 50ha to 400ha.</p>
Thematic / Functional Area	Agribusiness
Duration from start date to date of operations commencement	1 year
Planned Start Date	Late 2010
Geographical Location/s and climatic conditions	Katima Mulilo, Caprivi region, north east of Namibia. The Caprivi belongs to the tropical climate zone and receives high rainfalls during the rainy season (December to March).
Business Objectives	<ol style="list-style-type: none"> 1. Profit maximisation; 2. Increase agricultural produce supplies; 3. Create employment for the nation; and 4. Export the excess produce
Business Requirements/Activities	<p>Capital Investment to be used for;</p> <ol style="list-style-type: none"> 1. Expanding the land for crop cultivation; 2. Increase the distribution channels by signing contractual agreements; and 3. Procurement of additional implements to utilise on the farm.
Key Outputs	A wide variety of crops
Business Documentation Status	Business plan fully documented.
Market	<p>Local</p> <p>Regional Angola, Botswana, Mozambique, South Africa, Zambia and Zimbabwe.</p>

Perspectives

The trials conducted on the 50ha have shown that the business is viable. Reputable wholesale markets accepted and signed produce delivery contracts with the business indicating the confidence that the market has in the produce.

The business currently employs more than 100 people. Increasing the arable land is likely to increase the employment capacity and as such reducing national unemployment.

With the Government's drive towards self sufficiency in terms of food this business will attract a lot of necessary government support in terms of trade incentives.

Potential Funding Agents

1. Venture Capitalist;
2. Private Investors;
3. Private Equity; and
4. Financial Institutions.

Total Estimated Cost

N\$83,000,000

The investment capital will be used for expanding the land for optimal crop cultivation, and marketing and distribution thereof.

Existing Level of Funding

None

Additional Funding Required

N\$83,000,000

Implementation Agents Contact Person

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