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From farm to fork

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# Oilseeds

Louis Dreyfus Company is a dominant player in oilseeds with a strong international presence in the world’s major producing and consuming regions. We originate, handle, store, transform and merchandize a large spectrum of oilseeds products.

**Oilseeds highlights** We have a solid reputation built on extensive experience reaching back to the 19th century.

We export and distribute to more than 40 major destinations across the world.

We own, manage and operate strategic assets at key points of the value chain.

We have outstanding risk management tools and practices, combined with best-in-class merchandizing and research skills.

## About oilseeds

The oilseeds complex includes a wide spectrum of products and by-products. Louis Dreyfus Company today originates, handles, stores, transforms and merchandizes: soybeans, soybean meal, soybean oil (crude and refined), soy-methyl-ester and rape-methyl-ester, rapeseeds canola, rapeseed/canola meal, rapeseed/canola oil (crude and refined), sunflower oil, cottonseed oil, cottonseed meal, palm oil (crude and refined), olein, stearin, vanaspati and lecithin.

Most oilseeds are crushed to produce value-added protein meals and vegetable oils.

Oilseeds meals are predominantly used in the animal feed industry as a protein ingredient. Soybean meal is the world’s largest source of meal protein, accounting for more than 80% of the total.

Palm and soybeans are the most important sources of vegetable oil. They are mainly used for human food consumption, in food processing and as

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## SUSTAINABILITY STORY

### BIODIESEL PRODUCTION

Louis Dreyfus Company in Argentina is certified for sustainable soybean production

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**1992**  
Our General Lag

cooking oils. Industrial applications include use in plastics, cosmetics and paints as well as energy (biodiesel).

## Our strengths in Oilseeds

The Oilseeds Platform owes its success to its spirit of entrepreneurship, its meticulous market analysis and the integration of activities along the value chain. These three factors combined have yielded consistent growth and outstanding results.

Our ongoing strategy is driven by combining key assets, deep origination and distribution routes, and access to the relevant flows.

As we continue to extend our market reach, we focus on consolidating our historical strengths, accelerating our growth and footprint expansion in the Asian and African markets and diversifying our activities.

We continually invest in new assets and optimize existing resources to stay ahead of demand trends. Our most recent investments include the following:

- Expanded our distribution and logistics network at key destinations, with new port facilities in Indonesia, the US and Kenya
- Developed South American processing with investment in a cottonseed crushing plant in Brazil, a soybean crushing plant in Paraguay and a biodiesel plant in Argentina

## soybean crushing plant and port facility opened in Argentina

Louis Dreyfus Company is a leading merchant and processor of agricultural goods, leveraging its global reach and extensive asset network to deliver for its customers around the world - safely, responsibly and reliably. Today we help to feed and clothe some 500 million people, originating, processing and transporting approximately 81 million tons of commodities annually.

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