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Outgrower programme for 4,000 smallholder farmers in Kaweche, Northern Malawi.

AgDevCo provided working capital loan of USD 225,000.

## Tropha Limited

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### Tropha Limited

Tropha Ltd in Kaweche, Northern Malawi is an agricultural firm with primary interests in macadamia and secondary interests in paprika, coffee and chillies. It operates an outgrower programme for chillies and paprika providing smallholders with a guaranteed market at fair prices for their crop.

AgDevCo provided a working capital loan of USD 225,000 to Tropha Ltd to buy, process and sell 100 tonnes of birds eye chillies. The purposes of this investment are two-fold:

1. to establish a relationship with Tropha, with a view to investing up to USD 2m in the macadamia operation in the first half of 2014;
2. to help build a viable outgrower scheme, as a platform for a future macadamia outgrower programme.

The programme should provide incremental cash incomes of about USD 130,000 to 4,000 smallholder farmers in the area, who currently do not have access to a reliable market for their crop.

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