



# SAO HILL AGRICULTURE (SHA) LIMITED

## OUR SOCIAL IMPACT



### IMPROVED LIVELIHOODS

368 improved livelihoods for outgrowers through technical assistance, inputs and guaranteed markets.



### UPLIFT IN INCOME

An increase in income of \$12,900 for 60 employees. Outgrowers received over \$70,000 in 2014.



### FOOD SECURITY

Sao Hill crop sales increased by almost \$200,000 between 2012 and 2014.



### IMPROVED COMMUNITIES

\$1,150,000 of private investment leveraged and the sale to a commercial investor agreed in 2014/15 for further investment in the community.

## OVERVIEW

### THE CHALLENGES

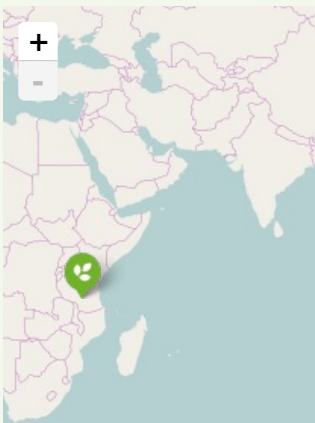
The aim of AgDevCo's investment in SHA was to develop the first commercial soya production business in the area, in particular through the introduction of irrigated cropping, allowing it to form part of a commercial farming hub in the region. With increasing demand for locally-produced soya for the feed industry and the ability to compete successfully against imported soya bean meal, there was a strong opportunity to link a large number of smallholders in the area to this value chain.

### OUR APPROACH

AgDevCo's investment focused on developing a commercial hub farm for the primary production of maize, seed maize and soya, and trialling onion and garlic for local and export markets. A key focus was on land improvements and the development of an irrigation scheme to enable double-cropping. An outgrower scheme was also established to develop soya production in the area, providing a guaranteed market for smallholder production and linking producers to the developing soya value chain in the area.

### OUR IMPACT

- > Successful development of the commercial farm hub.
- > Increase in land under cultivation and substantial improvement in yields.
- > Significantly improved infrastructure, including electrification and capital investment in plant and machinery.
- > Training of over 350 smallholders in soya production.



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# \$1,373,010

COMMITTED INVESTMENT



**WE BELIEVE WE CAN MAKE MORE IMPACT BY LOOKING FOR NEW WAYS TO TACKLE POVERTY IN THE REGIONS WHERE WE WORK.**  
IF YOU BELIEVE YOUR BUSINESS MEETS OUR INVESTMENT CRITERIA, WE WANT TO HEAR FROM YOU.

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## **OUR TANZANIA INVESTMENTS**

**EAST AFRICA FRUITS FARM & COMPANY LIMITED**

**EQUITY FOR TANZANIA LIMITED (EFTA)**

**KILOMBERO PLANTATIONS LIMITED**

**LUNGU LIMITED**

**MASIFIO ESTATES LIMITED**

**NDOTO FARMS LIMITED**

**RUNGWE AVOCADOS LIMITED**

**SAO HILL AGRICULTURE (SHA) LIMITED**

**SASUMUA HOLDINGS LIMITED**

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